

Regional Training Workshop
7Up4 Project
16 – 18 December 2009; Hotel Excellence, Lomé (Togo)

Day I: Wednesday, 16th December, 2009

0800 to 0830 hrs: Arrival of the invitees and participant's registration

0830 to 0840 hrs: Welcome speech by ATC

0840 to 0850 hrs: Project presentation by CUTS

0850 to 0900 hrs: Consulate general of India in Togo, excellence Mr. Radhakishin Lalwani

0900 to 0915 hrs: Opening speech by honorable minister of commerce or his representative

0915 to 0945 hrs: Coffee Break

0945 to 1030 hrs: Self evaluation Questionnaires (*Primary Exercise*)
Rijit Sengupta, CUTS International
Representative of ATC, Togo

1030 to 1130 hrs: Introduction to Competition Policy and Competition Law
Christopher Brown, Matrix Chambers, UK

- Definitions- Competition Policy and Competition Law
- Distinctions between competition policy and competition law
- Components of competition law

1130 to 1300 h: Conducts regulated by competition law
Lahcen Achy, Research Adviser, 7Up4 Project

- Anticompetitive Practices (*types with examples*)
- Unfair Trade Practices (*types with examples*)

1300 to 1400 h: Lunch Break

1400 to 1600 h: Introduction to Competition Analysis
Lahcen Achy, Research Adviser, 7Up4 Project

- Market definitions, market shares and concentration
- Barriers to entry analysis
- Defenses (efficiency, failing firm etc)

1600 to 1615 h: Coffee Break

1615 to 1815 h: Case Study on Competition Analysis and presentations by Groups
Lahcen Achy, Research Adviser, 7Up4 Project

Day II: Thursday 30th December, 2009

0900 to 1030 hrs: Vertical Restraints

Yves Kenfack, UNCTAD

- Definition
- Types
- Competition concerns
- Dealing with vertical restraints
- Examples

1030 to 1100 hrs: Coffee Break

1100 to 1230 hrs: Case Study on Vertical Restraints and presentations

Yves Kenfack, UNCTAD

1230 to 1330 hrs: Lunch Break¹

1330 to 1500 hrs: Ententes Horizontales

Christopher Brown, Matrix Chambers, UK

- Definition
- Cartels
- Cartel conducts (price fixing, bid rigging, market allocation, output restriction)
- Other non-cartel agreements
- Dealing with cartels (corporate leniency, dawn raids etc)
- Examples

1500 to 1530 hrs: Coffee Break

1530 to 1700 hrs: Case Study on Horizontal agreements and presentation by groups

Christopher Brown, Matrix Chambers, UK

¹ Feedback form to be distributed. It has to be submitted by the end of today.

Day III: Friday, 18th December, 2009

0900 to 1030 hrs: Abuse of Dominance

Yves Kenfack, UNCTAD

- Dominant position
- Types (Exclusionary and exploitative)
- Dealing with abuse of dominance
- Examples

1030 to 1100 hrs: Coffee Break

1100 to 1230 hrs: Case Study on Abuse of dominance and presentations

Yves Kenfack, UNCTAD

1230 to 1315 hrs: Self evaluation Questionnaires (*Final Exercise*)

1315 to 1345 hrs: Closing remarks and way forward

1345 hrs..... : Lunch Break