

**National Training Workshop on “Competition Policy and Law”**

*Organised by*  
**CUTS International and  
CONSENT, Uganda**

*Coordinated by* **CUTS Institute for Regulation and Competition (CIRC)**  
**3-5 October 2007, Kampala, Uganda**

**Day One (3<sup>rd</sup> October, 2007)**

**NATIONAL TRAINING WORKSHOP ON COMPETITION POLICY AND LAW**

<b>Timings</b>	<b>Sessions</b>
0900 to 1000 hrs	<p><b>Registration of Participants</b></p> <p><b>Opening and Welcome Address</b></p> <ul style="list-style-type: none"> <li>- Representative of the Partner Organisation</li> <li>- Representative from the Ministries</li> </ul> <p><b>Introduction to Outline of the Workshop and its Purpose</b></p> <ul style="list-style-type: none"> <li>- CUTS International</li> </ul> <p><b>Self-Assessment Questionnaires</b></p> <ul style="list-style-type: none"> <li>- CUTS International</li> </ul>
1000 to 1100 hrs	<p><b>Introduction to Competition Policy and Law – Rationale &amp; Objectives</b></p> <ul style="list-style-type: none"> <li>- What is Competition Policy and how is it different from Competition Law?</li> <li>- Objectives and Scope of Competition Policy and Law</li> <li>- What are Anti-competitive Practices and how do they affect consumers? (Explanation with illustrations)</li> </ul> <p style="text-align: center;"><b>Questions and Clarifications</b> <b>Nkonzo Hlatshwayo, WWB, South Africa</b></p>
1100 to 1115 hrs	<b>TEA BREAK</b>
1115 to 1230 hrs	<p><b>Introduction to Competition Analysis</b></p> <ul style="list-style-type: none"> <li>- Basic concepts</li> <li>- Market definition and market structures</li> <li>- Structural vs. behavioural issues</li> </ul> <p style="text-align: center;"><b>Questions and Clarifications</b> <b>Alex J Kububa, Director, Competition and Tariff Commission, Zimbabwe</b></p>
1230 to 1330 hrs	<b>LUNCH</b>
1330 to 1430 hrs	<p><b>Horizontal Restraints</b></p> <ul style="list-style-type: none"> <li>- What are they?</li> <li>- Types with examples?</li> <li>- How to deal with them (with Case studies)</li> </ul> <p style="text-align: center;"><b>Questions and Clarifications</b></p>

	<b>Nkonzo Hlatshwayo, WWB, South Africa</b>
1430 to 1500 hrs	<b>TEA BREAK</b>
1500 to 1600 hrs	<b>Case Work: Horizontal Restraints</b> [Providing a Real/Hypothetical Case to the participants, who are divided into 3 groups. Each of the groups analyse the case internally and come up with prescriptions on how to deal with the same. A representative from each of the groups makes a presentation] <b>Nkonzo Hlatshwayo, WWB, South Africa</b>
1600 to 1630 hrs	<b>Summing-up the day's proceedings</b>

**Day Two (4<sup>th</sup> October, 2007)**

0900 to 1015 hrs	<b>Vertical Restraints/Agreements</b> - What are they? - Types with examples? - How to deal with them (with Case studies) <b>Questions and Clarifications</b> <b>Elisa Holmes, Monckton Chambers, UK</b>
1015 to 1045 hrs	<b>TEA BREAK</b>
1045 to 1200 hrs	<b>Case Work: Vertical Restraints/Agreements</b> [Providing a Real/Hypothetical Case to the participants, who are divided into 3 groups. Each of the groups analyse the case internally and come up with prescriptions on how to deal with the same. A representative from each of the groups makes a presentation] <b>Elisa Holmes, Monckton Chambers, UK</b>
1200 to 1330 hrs	<b>LUNCH</b>
1330 to 1430 hrs	<b>Dominance and Abuse of Dominance</b> <b>Questions and Clarifications</b> <b>Alex J Kububa, Director, Competition and Tariff Commission, Zimbabwe</b>
1430 to 1445 hrs	<b>TEA BREAK</b>
1445 to 1600 hrs	<b>Unfair Trade Practices (UTPs) and Dealing with Them</b> - What are UTPs

	<ul style="list-style-type: none"> <li>- How they affect consumers</li> <li>- Ways of dealing with UTPs</li> </ul> <p style="text-align: center;"><b>Questions and Clarifications</b> <b>Elisa Holmes, Monckton Chambers, UK</b></p>
1600 to 1630 hrs	<b>Summing-up the day's proceedings</b>

**Day Three (5<sup>th</sup> October, 2007)**

0900 to 1000 hrs	<p><b>Competition Policy and Consumer Protection</b></p> <ul style="list-style-type: none"> <li>- How Competition promotes consumer welfare?</li> <li>- Hybrid Laws and Agencies: dealing with Competition and Consumer protection</li> </ul> <p style="text-align: center;"><b>Questions and Clarifications</b> <b>Alex J Kububa, Director, Competition and Tariff Commission, Zimbabwe</b></p>
100 to 1015 hrs	<b>TEA BREAK</b>
1015 to 1100 Hrs	<p><b>Self Assessment Questionnaire (Final) and Feedback Form</b></p> <ul style="list-style-type: none"> <li>- CUTS international</li> </ul>
1100 to 1200 hrs	<b>Closing &amp; Way Forward</b>
1200 to 1300 hrs	<b>LUNCH</b>

**NATIONAL REFERENCE GROUP MEETING**

<b>Timing</b>	<b>Agenda</b>
1300 to 1600 hrs	<b>NRG Meeting</b>